

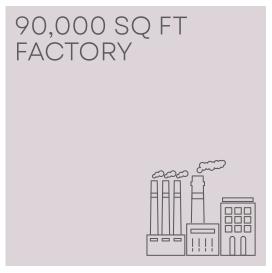
# DESIGN MANUFACTURE INSTALLATION

# WHO WE ARE & WHAT WE DO

We specialise in the > manufacture and installation of premium quality kitchen, bedroom, and associated furniture products, and have done so for over 35 years. Richmond Furniture was established in 1987 and has proudly serviced the high rise residential, build-to-rent, private developer, public sector, purpose-built student accommodation, and trade merchant sectors since our conception.

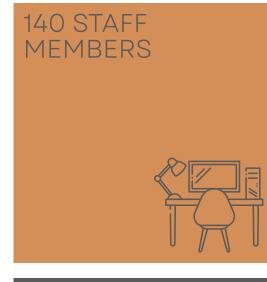
Experience matters.

### A LITTLE ABOUT RICHMOND FURNITURE

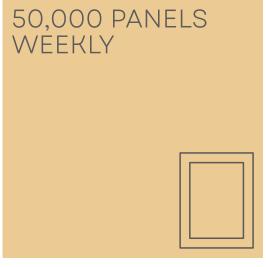


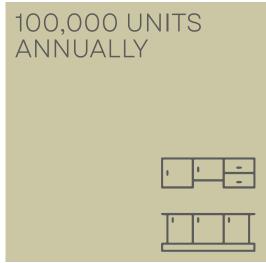


























## SERVICE MATTERS

Our furniture is made right here in the United Kingdom. We manufacture in our very own highly invested 90,000 sq. ft. facility in Hadfield, close to the Peak District. And we are a very busy facility – we produce 50 plots per day (that's 50,000 panels per week, or 110,000 units annually!)

Our skilled employees work with best-in-class machinery to ensure that your order is manufactured promptly and to exacting standards. With an average length of service of 14 years, you know that our people trust us, so you can too.

As a UK manufacturer, we provide security of supply, ensuring no risk of delays to your important deadline schedules. With our own fleet of vehicles, we can ensure we deliver to suit your build programme and specific project requirements. In recent times, we have all experienced the significant impact of delayed supplies from Europe and overseas, but there are no such concerns when you deal with Richmond Furniture.

Richmond Furniture – Great British furniture, manufactured since 1987.























# ACCREDITATION MATTERS

Accreditation is crucial in the markets we supply – that's why we have all of the accreditation you would expect, and then some.

We are ISO14001 accredited, the standard for environmental management system: a firm commitment to our efforts to reduce waste management costs and demonstrate our pledge to protect our precious environment. As our business continually strives to improve the quality of our products and services, it is important we hold ISO9001 certification, the internationally recognised standard for improved consistency, efficiency and productivity.

All our product is FSC certified. The Forest Stewardship Council (FSC) is an international, non-governmental organisation to promote environmentally appropriate, socially beneficial, and economically viable management of the world's forests. Since its foundation in 1994, the FSC has grown to become the world's most respected and widespread forest certification system. We care for our environment and know you do too.

SSIP accreditation ensures we as a supplier operate to the correct health and safety standards which are crucial in the construction industry we serve.

It does not end here, we are proud of our many other accreditations, including: CQMS Safety Schemes, SMAS WorkSafe, Constructionline Gold, BUILDING COMMUNITIES, bmtrada and BMF building excellence in merchant supply. You can feel safe with your decision to put your trust in us.



















## SUPPLIERS MATTER

We believe in partnerships that work and benefit from long-standing relationships with all our key material suppliers, safeguarding availability and supply.

All our materials are sourced from industry-leading suppliers including Egger, Wilsonart, Cosentino, Caple, Hettich, Hafele, Whirlpool and Beko.

While we understand the importance of developing a range of furniture that both looks good and performs magnificently, we also understand you need this great product to be supported by service of equal quality.











blythgroup



RENAKER



























DUNDAS



Whilst we understand the importance of developing a range of furniture that both looks good and performs magnificently, we also understand our clients require a service that supports our great products. Operating within 5 very different sectors is why we uniquely offer our customers the opportunity to work with us to create a bespoke service proposition that truly works for them.





























# REPUTATION MATTERS

What makes Richmond Furniture special? Let's ask our team.

"I joined Richmond back in 2022 wanting to find a company I would enjoy going to work for. Previously, I was tired and felt like I never had that work life balance, and when I met with Lewis Tootell, I got a good sense that the things that were important to me, could be achieved at Richmond. I was right! Richmond is a major player in my eyes in the furniture industry but retains its family business work ethics. It's big enough to deal with the most demanding of projects, but small enough to be nimble and react to client's needs, almost giving them a tailored experience. All those things create a fantastic experience for our customers who return time after time, but on personally level, those family ethics mean you want to come to work and enjoy the time you are there. There's a great sense of 'team' and the colleagues you work with you care about on a professional level and a personal one, supporting each other. The work life balance I wanted, I've achieved. If asked 'am I in it for the long haul', totally, 'I'm in till death do us part'."

"There are many things I love about working at Richmond Furniture but the part I love the most is the teamwork. Everyone from all the different parts of the business working and pulling together. I know from experience you do not always get this in your place of work but I am grateful we do at Richmond Furniture - a real caring family-owned business. I cover a large geography in my role as National Sales Manager which is great as I enjoy travelling our beautiful country and love meeting people from all the different backgrounds across the UK."

Norrie Macleod, National Sales Manager

"At Richmond Furniture we like to listen to your aspirations, expectations and then your concerns and fears. We sit down with you and discuss design, technical and cost issues and how, by working together, we can minimise these concerns, enjoying an ongoing relationship, with rewarding schemes for all parties. Perhaps it's our quiet determination to deliver quality results. Perhaps, it's just honest to goodness teamwork. Where would any of us be without it?"

Stewart Preston-Heyes, National Sales Manager

Dean Wilson, Contracts Manager



"In my 20 years at Richmond, I've seen the company evolve from a small, family run enterprise to a dynamic and stable architect within the furniture industry - supplying giants in the industry with vigour, poise and always exceptional quality. Although growing has been a challenge, it is a challenge myself and all my colleagues are always willing to take on, learn and grow from. Customer Service has always been an incredibly varied and exciting place to work, with the opportunity to meet new people and take on new projects at the forefront of this, giving everyone a depth of experience unlike any other furniture provider. Everyone within the Customer Service team are always happy to help each other, customers and other colleagues. Working alongside the sales teams, estimating, installations, planning & production and our Directors helps everyone at Richmond become fully integrated within the companies philosophy of Teamwork really making the dream work - a mentality we pass on to our customers each day. It's safe to say I've greatly enjoyed the people I've met, the trials I've undertaken and the work I've done over my 20 years here and I can't imagine working anywhere else. Here's to another 20 years!"

Giselle Harvey, Customer Service Manager



"Having 'grown up' in the construction industry, and worked an active role for the past decade, I have a deep understanding of what the industry requires, and the challenges that working in such a demanding environment brings. I am sure that my hands-on experience will benefits our clients, at Richmond. I pride myself on delivering excellence, and this is something that I can promise to deliver for our clients, due to the high-class product, and service, that they receive."

Susie Serella, National Sales Manager

"I have now been with the Richmond Sales Team for just over a year. I am a people person at heart, so what I love most about my job is the opportunity to connect with so many amazing individuals I might never have met otherwise. Whether it's working closely with our merchant partners, visiting customers, or attending industry events, the relationships I've built along the way have made this role truly rewarding. Getting to showcase this fantastic range while building meaningful connections is what makes this job so special."

Niamh Flanagan, National Sales Manager

"I have worked for Richmond Furniture for 12 years now and could not be prouder to be a part of the business and the journey we are on. Trust, respect and teamwork... Richmond Furniture are a family owned and operated business and these values are at the very core of everything we do. We are big enough to manufacture and supply to multiple volume high rise projects whilst small enough to remain nimble in dealing with what matters to our customers."

Warren Cooper, National Sales Manager

# REPUTATION MATTERS

What makes Richmond Furniture special? Let's ask our customers.

"I would recommend Richmond Furniture for the supply and installation of kitchens. I have found the company, and people within, to be most helpful from initial enquiry to the install teams. We have used Richmond on four schemes to date and there have been no issues of note. We look forward to continuing, and growing, our professional relationship to mutual benefit."

Frank Langan, Senior Buyer



"Richmond Furniture, and in particular Norrie Macleod, have been part of our team now for the past few years. It is really important to us that our suppliers and manufacturers meet both our expectations and that of our customers. What are our expectations and what do we ask for? Well, we ask for a quality product, we ask for quality labour to fit that product, and we ask for quality supervision. I have to say that Richmond Furniture meet all those expectations and offer us an excellent level of service."

Dave Griffin Group Build Director



"Richmond Furniture have been the sole supplier of kitchens and more recently appliances, to Wiggett Homes for the past 18 months. In that period they have supplied and fitted approximately 50no kitchens to our new build houses. The ranges of kitchens offered is very extensive with both modern and contemporary kitchens available with a large selection of work surfaces. They provide a full service from design through to fitting and aftercare with all the employees in the different departments being very knowledgeable and helpful. The customer care department is very good and usually any issues are sorted quickly and without any fuss. I would recommend Richmond Furniture to any new potential customers that are thinking of giving them a try."

Matthew Ward, Senior Buyer



"Rise Homes Limited are part of British Strategic Investment Fund, we've done 8 schemes, and over 1000 apartments for the British Strategic Investment Fund, and of those 8 schemes, 5 of them have Richmond Furniture kitchens installed, the company we have found has been very reliable, always delivered on time within budget and on programme, and the after sales service, not that much has been required, has always been excellent."

Nigel Rawlins,
Chief Executive

"iQ Student take great pride in providing our students with high quality, design led living spaces which combine modern living with comfort and style. Richmond Furniture share this philosophy and delivered high quality design led kitchen and bedroom furniture. Richmond continues to perform to these standards even during the Covid 19 pandemic and actively mitigated the challenges it presented.

Richmond Furniture provided a robust, yet aesthetically pleasing product which only using high quality, responsibly sourced materials. Richmond Furniture have proven themselves to be a valued supply chain partner and we look forward to working with them in the near future."

James Atkinson, Development Manager



"RG Group required a combination of quality and quantity. Large volumes of product required to be installed quickly to match our programme of works. Richmond Furniture performed exceedingly well in this regard. Their logistics, planning, and project management ensure the kitchens and bedrooms were installed on programme and completed on target, despite the challenges of the Covid-19 pandemic.

We found Richmond Furniture to be a professional and engaging partner, from design through to delivery, and look forward to working with the team again in the near future."

James Smith, Associate Director

Mike Watson,

Director

WATSON

"We have worked with Richmond for close to 10 years. They are very friendly, very approachable and very pro-active. The early engagement offering helps us to fix kitchen layouts well ahead of even starting on site. This means minimal amendments to consultant design packages and allows for a more efficient overall process. Richmond constantly strive to ensure they have the latest and most desirable products available for our clients to select from and guarantee long term stock retention for replacements should the future client need them. Watson value our relationship very highly with Richmond and appreciate the support they have offered over the years."



# INFINITY )

#### HIGH RISE RESIDENTIAL & BUILD TO RENT

More than 200 frontals to select from

#### Bespoke as Standard

There are no restrictions to Infinity: enjoy the freedom to choose. Create designs, elegantly bespoke to your personal requirements. Select colours and finishes that reflect your unique identity or that of each specific project. Bespoke is also cost effective for you-we'll create modules that fit precisely to the available room size. And of course, our bespoke offer is more than just the furniture we offer, but also the service we provide-one designed around your specific needs and that satisfies all your performance criteria.

#### Service as Standard

We have a dedicated Infinity service team to support you. Our Contract and Project Management team are specialists on fast-moving, time-sensitive, and demanding projects. We offer access to qualified installation teams who have great experience with projects of similar scales.

#### Infinity by Richmond

Any size, any colour, anywhere.









RENAKER









# LANCASTER WHARF, BIRMINGHAM

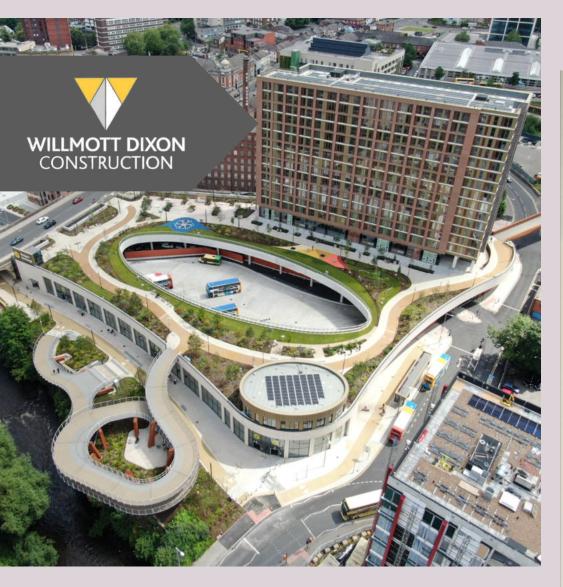




GREENGATE, SALFORD

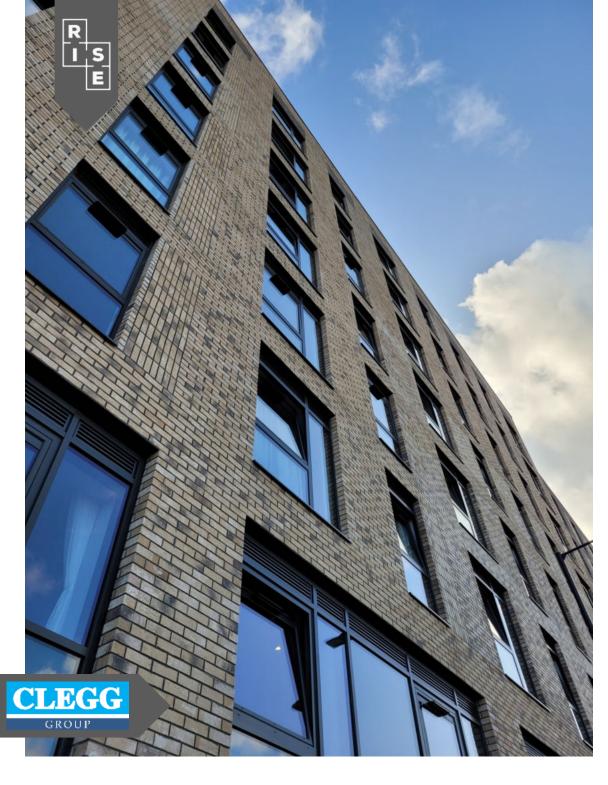






STOCKPORT INTERCHANGE









# REGENCY

#### **HOUSE BUILDERS**

The Regency brand has two beautiful collections of kitchen furniture—Original and Eternal.

#### Service Control

80% of our Regency Collection is manufactured in house. We understand how critical service control is.

#### Service as Standard

The brand is about so much more than just the quality goods themselves; it's about the quality service we provide. Our talented, hard-working team will look after you from initial concept stage all the way through to supply, providing full design and estimating support, along with personalised service and contract management contact.



#### The Eternal Collection

Not all dreams come true (but this one can!) Our bespoke, hand-crafted furniture is exquisite—maybe even better than your dreams! Beautiful, practical, functional, and most of all, a unique expression of who you are, and how you choose to live. This Collection is designed to inspire and excite, and we know that it will.

Our specially sourced timbers and stunning paint finishes help create a kitchen that is truly original. Smile every single day while you enjoy your morning coffee. Premium quality materials and premium craftsmanship for projects that demand something truly special.



#### The Original Collection

A comprehensive selection of 14 ranges with a family of 64 doors to choose from. This offer includes our ever-popular slab doors in an abundance of colours and finishes and our fastest growing range, new to the market, called Downey–a thin shaker in 4 soft tones.

All our ranges come with our 4 cabinet options: SERIESI1NE, SERIESI2WO, SERIESI3HREE and SERIESI4OUR—able to cover all specifications, requirements, and budgetary needs. We are most excited about the launch of our new cabinet colour, Onyx: a premium cabinet internal that looks expensive at an affordable price.













**DUNDAS** 

eternal collection



# BURLINGTON RISE, FURNESS





### MOORFEILD PARK, POULTON-LE-FYLDE















# DUNDAS

GILBERTFIELD WOODS









# PURITY

### TRADE MERCHANTS & RETAIL

Consisting of two collections

#### **Purity Xpress**

Our Purity Xpress collection is for those who need a super quick solution at a fantastic price.

There are 38 frontals to choose from, including 14 exceptionally competitive MFC slabs.

All available on Week 1 order for delivery Week 2, with guaranteed postcode delivery day service.

This means that you will know exactly when your kitchen will be delivered as soon as you place your order.

Our kitchens are supplied fully rigid, so you can get on with the job that bit quicker. All doors and drawers are fully assembled.

#### **Purity Portfolio**

The Purity Portfolio collection for those who have a bit more time and a little more discerning.

With 23 ranges and more than 100 colours to choose from, we know you'll need more time with this collection

This collection includes kitchens with handles, as well as handleless kitchens.

Our London Linear "true handleless" offer is uniquely available in all our ranges and colours

We even do paint to order; you bring the colour, and we will manufacture your new kitchen matched perfectly to that colour.

We commit to a Week 1 order for Week 4 delivery.















































PURITY

# LIBERTY

### STUDENT LIVING & SPECIAL PROJECTS

Vast Choice of Frontals

#### Bespoke as Standard

Just like Infinity there are no restrictions to Liberty. There are no limitations and no restrictions; it's all about what you need to make your projects that little bit different. You are free to choose your colour, to choose your style and to choose your size.

#### Lead the Design Process

Our talented design team will work with you, to understand not only your specifications, but your aspirations, and to ensure that these are not just achieved, but exceeded.

#### On Time - Every Time

It is critical, in complex and demanding high volume projects, that your supplier has a history of successfully completing projects on time and to agreed standards

Liberty by Richmond On Time Every Time.



















SWAN STREET HOUSE, MANCHESTER

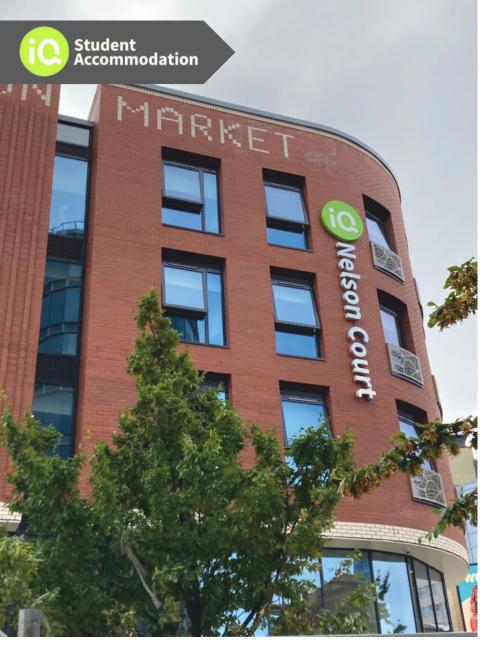








BATH STREET



NELSON COURT, NOTTINGHAM





# DERBY STREET, DERBY







# EIGHTY

# PUBLIC SECTOR & AFFORDABLE HOUSING

For more than 35 years local authorities and housing associations have benefited from both the product and service offer provided by Eighty7.

Eighty7 is a concise collection of furniture consisting of 3 kitchen ranges in 7 striking colours. This allows us to concentrate on availability and product life span, while still looking fantastic. On this range, we also offer product flat pack or rigid to suit our customers' facilities.

Our clients enjoy industry leading delivery fulfilment: bulk kitchen supply order week 1 for week 3 delivery, whilst as standard our replacement service offers order week 1 for delivery in week 2.

Whatever your preference on delivery, we have it covered. Bulk delivery to stores or plot delivery to store or tenant, it's all available.

How do we support our remarkably short lead times for both full kitchens and replacement goods? That's simple – we manufacture to stock, ensuring that the goods are available when you need them

Our team of expert surveyors are on hand to support you with a service tailored to your specific requirements.

If you need a larger selection of product for your project, then you can choose Regency by Richmond Euroiture



BY RICHMOND FURNITURE







Eighty7 by Richmond
Furniture also
partners with the
world's leading
disability friendly
furniture solution
provider, Ropox. This
allows us to offer both
innovative and flexible
kitchen products for
people living with
disabilities.















# EIGHTY

# CREAMS MILL, LITTLE LEVER







AIGBURTH ROAD, LIVERPOOL

# STIRCHLEY HOUSE, TELFORD





# EIGHTY





WHEATFIELDS, BURY











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•••• FURNITURE

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